Adaptive – Trait for Success:

Adapt → Be Ready → Commit (ABC)

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In 60 Seconds...

- 370,000+ minutes of voice calls on
- 100,000 tweets
- 77,244 Wi-Fi connections made on iPhone
- 693,800 GB of IP data transferred
- 510,000 comments on Facebook
- 20 new victims of identity theft
- 1,500 blog posts
- Over 2 million Google search queries
- 60 www domains registered
- 600 new videos on
- Over 200 million emails
- 217 new mobile web users
- 47,000 Apple Appstore downloads
- 571 new websites
- 600 new Apple Appstore downloads


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A Perfect Storm

→ What happens in the next 60 seconds?
→ Changes in today’s environment
  → A multi-vendor and multi-tenant environment
  → Outcomes based approach
  → What have done for me

Scalability, Affordability, Feasibility and Velocity (SAFV) - key ingredients for survival!
Eye of the Storm

Business Objectives

- Outcome and bottom-line focused
- First to market or First to fail?
- Increasing diversity and inclusion awareness
- Less distinguished boundaries and differences

- Ever increasing efficiency and effectiveness – continue automation, advancement, integration but in a much higher velocity
- Change and control continues but more complex
- Increased speed of technology advancement
- Strong impact by human factors
- Surged Expectation - Good is no longer enough
- Talent gaps
- Cultural evolution .......

OUTCOMES!!

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Courtesy: CA
What’s Needed For Success

• Semper Paratus
• Semper Fidelis
• Semper Gumby

Source: Mr. Don Get’s “Adaptive Leader”
What’s holding me back?

• Why can’t I find the opportunity I want? Is it because of my unwillingness to leave my:
  – Colleagues/Comrades
  – Competencies
  – Company/Organization
  – Comfort Zone

Source: Mr. Don Get’s “Adaptive Leader”
Why Be Adaptive?

• The times they are a changing
  – What you do
  – Where you do it

• A time of crisis
  – Danger
  – Opportunity

• A lesson from the intelligence business
  – Intentions
  – Capabilities

Source: Mr. Don Get’s “Adaptive Leader”
Crisis, Danger & Opportunities

危機 (Crisis)
危険 (Danger)

機會 (Opportunities)

Source: Mr. Don Get’s “Adaptive Leader”
Multi-talented or Multi-stressed?

- Core Skills
- Secondary Skills
- To be learned
- Unknown

Fields:
- Financial Mgmt
- ISR
- Space Operations
- Transportation
- Homeland Security
- Human Resources
- Marine Tech
- Big Data
- Green Energy
- Weapon System
- Aerospace Eng
Adapt → Be Ready → Commit
Challenge is a dragon with a gift in its mouth. Tame the dragon and the gift is yours.
Be Ready

Enable

Engage

Excite

Surge

A good plan is like a roadmap: it shows the final destination and usually the best way to get there.
Commit

Enable: Make it happen!
Engage: Be inclusive
Excite: Amplify emotional intelligence
Surge: Pay it forward!

Learn
Observe
Share
Lead

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Outcome-Focused

From Concept to sustainment – Avoid After-Thoughts
Take-Aways

- *Diversity is power; Inclusion is must*
- Be a thought leader is no longer sufficient – *Lead the action!*
- *Scalability, Affordability, Feasibility and Velocity (SAFV)* are keys
- Adapt + Be Ready + Commit

The customer experience is the next competitive battleground. ~ Jerry Gregoire